
A large background image of a smiling man in a light blue button-down shirt, looking towards the camera. In the background, other people are blurred, suggesting an office environment.

# Tech Data Cloud virtual machines on Azure

Reduce upfront investment costs and go virtual with Tech Data Cloud Virtual Machines (VM). It comes with the same functionalities as an on-premises server with added flexibility and scalability.

A large background image of a smiling woman with blonde hair, wearing a light pink button-down shirt, looking towards the camera.

The high adoption rate of virtual machines by modern data centers and the power of hybrid cloud for VMs mean that SMBs can integrate cloud capacity when required for on-demand high-performance computing capabilities.

Organisations are turning to their trusted advisors to adopt virtualisation with more choices and options.

Virtual machines act as host operating systems created within the cloud platform that can be shared between physical computers. Tech Data Cloud VMs enable end-users to quickly access their work from any location and reduce data loss and downtime.

## Key reasons to buy

- Support the execution of a complete operating system, on-demand
- Tech Data Cloud VMs enable customers to grow their infrastructure at the same pace as their business
- Discover more options with open source on Azure
- Monitor real time usage data, scale for what you need and only pay for what you use
- Create virtual machines in seconds



## Tech Data Cloud Try VMs

**A high-performance computing and cost-effective solution with enhanced security. Tech Data Cloud Try VM is the ideal cloud entry product for SMBs.**

### **Flexible and scalable**

Get freedom, speed and capability for a wide range of computing solutions – development and testing, running applications and extending your datacenter. Only pay for the compute time you use! Tech Data Cloud offers you ready-to-go Azure virtual machines.

### **Stay in control**

On-premises, in the cloud or both, you can run just about any operating system inside a virtual machine. Deploy a full range of open-source and community-driven software solutions on Azure. Your Tech Data Cloud expert will advise you when unsure what size is right for your workload.

### **Secure and reliable**

Tech Data Cloud Try VM is built on the strong foundation of Microsoft Azure. Choose your own VM image or download a certified pre-configured one in the Microsoft Azure Marketplace. Protect your virtual machines and take control of cloud security with Tech Data Cloud Try VM.

## Why Tech Data Cloud Try VM?

**Only Tech Data Cloud makes Microsoft Azure easy. Partners across Europe are signing up to Microsoft CSP program to sell Azure solutions and choosing Tech Data Cloud as their CSP Tier 2 partner, and this is why:**

**Easy to buy** – Build your own Azure environment or click to run bundled solutions.

**Easy to sell** – Use Tech Data Cloud Azure calculator to estimate monthly cost and send personalised quote to your customers.

**Easy to control** – Tech Data Cloud Try VM runs on proven and secure Microsoft technology. Choose your language, workload and operating system.

**Easy to manage** – Access the management portal from anywhere at any time. As a Microsoft CSP partner, Tech Data provide you with an overview of Azure consumption and analytics on StreamOne it's cloud marketplace.

**Easy to deploy** – We have the know-how. Our centres of excellence provide Azure experts in the field to support and train our partners. Tech Data help you reach Cloud Mastery with a range of Cloud enablement activities.







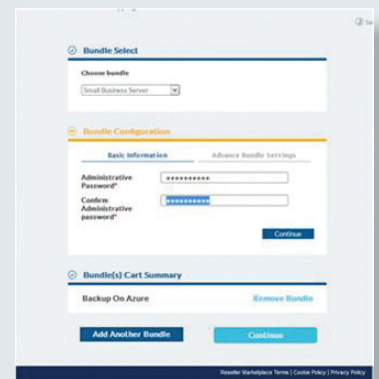
## Easy to deploy

Our cloud solutions can be easily ordered and deployed via StreamOne our cloud marketplace; the process for infrastructure is fully automated. If you are already a Tech Data account holder, simply use your credit account to order these services which you pay for monthly in arrears.

Only Tech Data will make your journey to the cloud with Azure easy. We will provide you with in-depth technical how to guides for each of our pre-configured 'click to run' solutions.

If you wish to build your own Azure environment all settings are automated in PowerShell so deployment can take as little as one hour.

Tech Data will also provide you with a suite of Azure training for both commercial and technical resources. From bite sized video tutorials to on-site in depth technical training we have everything your commercial and technical resources will require.



## Why partner with Tech Data?

We are committed to delivering across four key areas, our team will help you to grow your sales, increase your profit margins, reduce your costs, and improve customer satisfaction.

- Grow customer sales
- Improve your margins
- Reduce your costs
- Increase customer satisfaction



### Gold Distributor

Tech Data have established a long and trusted relationship with Microsoft and is fully committed to Microsoft technologies. Through its dedicated cloud team, Tech Data have been providing best in class cloud solutions to its partner ecosystem.

***Tech Data serve, support and work with over 15,000 cloud partners.***



## Next steps

Become a Tech Data CSP partner and open your business to growth and profitability.

Wherever you are on the journey to Cloud, Tech Data will help you to Access, Power and Master the cloud. We have the cloud portfolio, marketplace, enablement, support and advanced services to make you a successful CSP.



**Access** – Sign up to Microsoft Cloud Solutions Provider (CSP) program with Tech Data and gain exclusive access to programs and promotions



**Power** – Cloud Platform with Customer Lifecycle Management. Comprehensive Cloud Marketplace that provides greater exposure for partners' cloud offerings to help increase sales productivity and flexible billing to ease transitions to subscription and consumption models.



**Master** – Use Tech Data learning materials to train your commercial and technical resources to sell Azure cloud based solutions. Be a cloud master.

For further information please contact your Microsoft specialist:  
**cloud.techdata.dk // cloud@techdata.dk // 44887505**

### Further Resources

Tech Data Cloud Try VM Sales Battle card

Tech Data Cloud How to Order

Tech Data Azure IAAS - VM CREATION

Tech Data Cloud onepager fact sheet