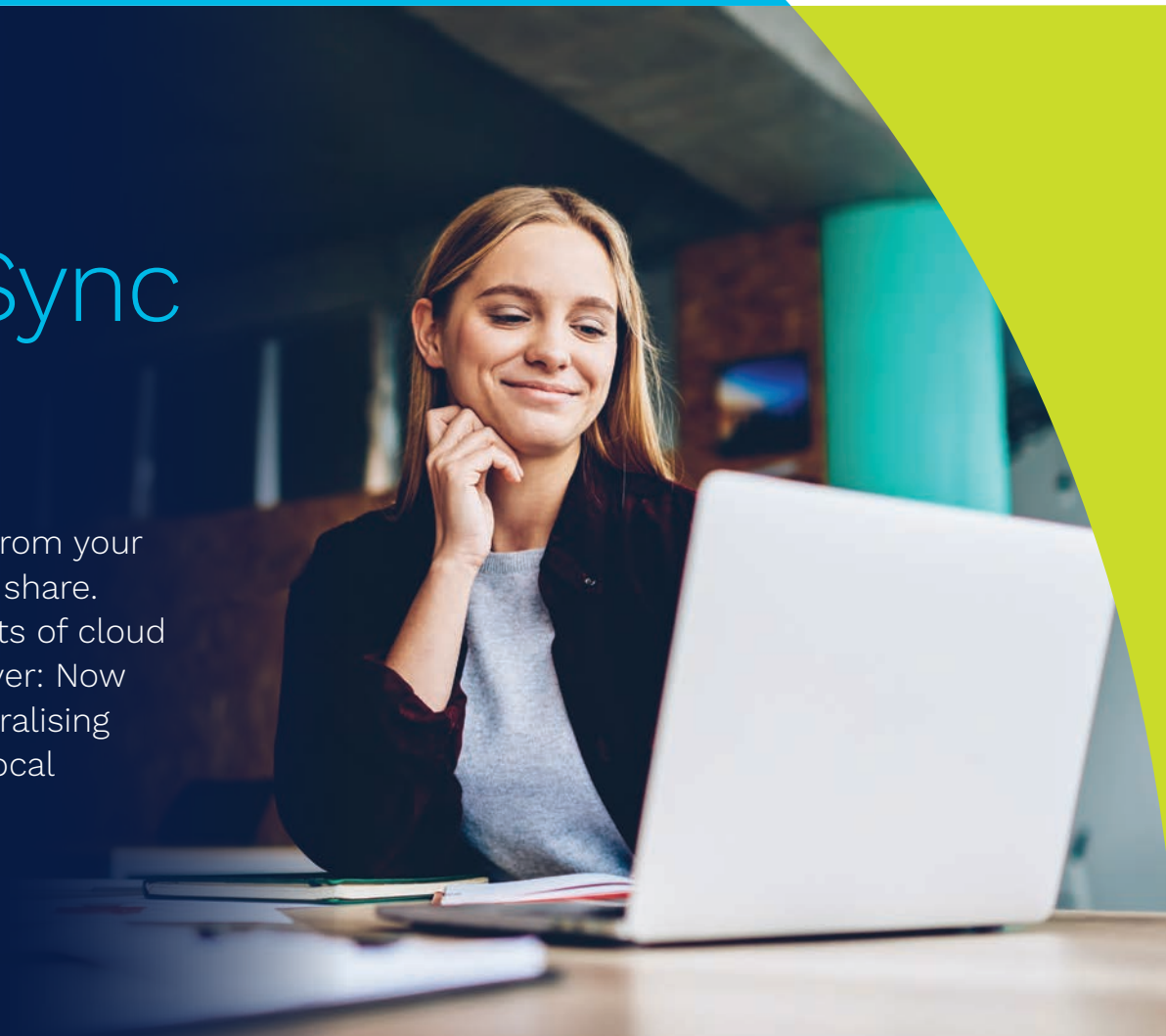# Tech Data File Sync on Azure

Tech Data File Sync on Azure replicates files from your on-premises Windows Server to an Azure file share. You don't have to choose between the benefits of cloud and the benefits of your on-premises file server: Now you can have the best of both worlds by centralising your file services in Azure while maintaining local access to your data.

Market Overview

IDC estimates that 163 zettabytes of data will be created by 2025 and all this data can unleash new opportunities. We estimate that a majority of this data (60%) will require significant data management and analytics capabilities to ensure it is leveraged correctly.

Tech Data's Core infrastructure Practice supports partners in delivering cloud services & solutions – and building a successful practice for core, cloud infrastructure. This solution play supports partners in getting started in the cloud and establishes a secure and reliable IT foundation for their customers. Providing click-to-run solutions, including the fundaments for compute, storage and network in the cloud.

Microsoft

Tech Data File Sync on Azure

As we help business through their journey to the Cloud, we realised that companies still have to deal with hybrid scenarios and on-premises whether that's for legacy, app compatibility or other compliance reasons. Tech Data File Sync on Azure replicates files from your on-premises Windows Server to an Azure file share, enabling you to centralise your file services in Azure while maintaining local SMB access to your data.

Now you can sync multiple branch offices and replicate between multiple Windows Server endpoints, eliminating the need of additional and multiple backups and disaster recovery plans. No matter what happens to your local server, the cloud has a fully resilient copy of your data.

Tech Data File Sync an Azure offers you improved performance by automatically detecting and allocating the most accessed files in your on-premises servers for maximum performance and lowest latency, and keeping your cold data (least accessed) to the cloud, while keeping all sites efficiently and securely synchronised.

Microsoft

Why Tech Data File Sync on Azure?

Tech Data File Sync on Azure helps you with the challenge of balancing the need for local and fast access to frequently accessed data with the maintenance and time cost of managing on-premises storage.

Your company delivers Core Infrastructure services to small and midsized enterprises who want to benefit from your expertise and solutions to reassure their business continuity and protect their data and applications no matter where they are located.

You help them to avoid costly business interruptions – in a cost efficient way – using best in class technologies and services and executed by your skilled and certified employees.

- **Easy to buy** – 3 ways to buy: pre-configured 'click to run' solutions/configure your own/a managed solution.
- **Easy to sell** – Tech Data's StreamOne Cloud Store offers resellers full access to customise cloud disaster recovery and backup options based on client needs to ensure the most secure, reliable and effective program. No substantial upfront investment required.
- **Easy to control** – Tech Data Cloud Site Recovery on Azure runs on proven and secure Microsoft technology, with flexible failover and customise recovery plan over multiple VMs.
- **Easy to manage** – Access the management portal from anywhere at any time. Tech Data provides you – as Microsoft CSP partner – an overview of Azure consumption and analytics on Tech Data's StreamOne Cloud Store.
- **Easy to deploy** – We have the know-how. Our centers of excellence provide Azure experts on the field to support and train our partners. Tech Data helps you reach Cloud Mastery with a range of Cloud enablement activities.

Microsoft

Key features

- Different options to enter or use the Cloud, no matter if you share data among disks and cloud, directly into the cloud or even if you need to leverage a multivendor approach.

- Optimise your storage costs by leveraging the cloud, avoiding duplication of data and overall infrastructure management and optimisation.

- Sync multiple branch offices files leveraging the Cloud.

- Automatic detection and allocation of the most accessed files in your on-premises servers for maximum performance and lowest latency while keeping your cold data (least accessed) in the cloud.

- Keep all sites efficiently and securely synchronised.

- Leverage the flexibility of having one cloud solution to share and backup all your data wherever it is located, either on premise or in the cloud.

- Stay competitive and relevant while expanding your portfolio with a Best-in-Class Cloud archiving solution.

Microsoft

Easy to deploy

Our cloud solutions can be easily ordered and deployed via our StreamOne cloud store; the process for infrastructure is fully automated. If you are already a Tech Data account holder, simply use your credit account to order these services which you would pay for monthly in arrears.

Only Tech Data will make your journey to the cloud with Azure easy. We will provide you with in-depth technical how-to guides for each of our pre-configured 'click to run' solutions.

If you wish to configure your own solutions all settings are automated in PowerShell so setting an environment can be deployed in just an hour.

Tech Data will also provide you with a suite of Azure training for both commercial and technical resources. From bite sized video tutorials to on-site in depth technical training we have everything your commercial and technical resources will require.

Microsoft

Why partner with Tech Data?

We are committed to delivering across four key areas, our team will help you to grow your sales, increase your profit margins, reduce your costs, and improve customer satisfaction.

- **Grow customer sales**
- **Improve your margins**
- **Reduce your costs**
- **Increase customer satisfaction**

Gold Distributor

Tech Data have established a long and trusted relationship with Microsoft and is fully committed to Microsoft technologies. Through its dedicated cloud team, Tech Data have been providing best in class cloud solutions to its partner ecosystem. Tech Data serve, support and work with over 15,000 cloud partners.

Microsoft

Next steps

Become a Tech Data CSP partner and open your business to growth and profitability.

Wherever you are on the journey to Cloud, Tech Data will help you to Access, Power and Master the cloud. We have the cloud portfolio, marketplace, enablement, support and advanced services to make you a successful CSP.

✔ Sign up to Microsoft Cloud Solutions Provider (CSP) program with Tech Data and gain access to our unique SMB focused products.

✔ Leverage StreamOne to easily provision and bill cloud to your customers, owning the relationship without having to invest in cloud infrastructure.

✔ Use Tech Data learning materials to train your commercial and technical resources up to sell Azure cloud based solutions.

Further Resources

Tech Data File Sync on Azure Sales Leaflet

Tech Data File Sync on Azure Solution Presentation

For further information please contact your Microsoft specialist:

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